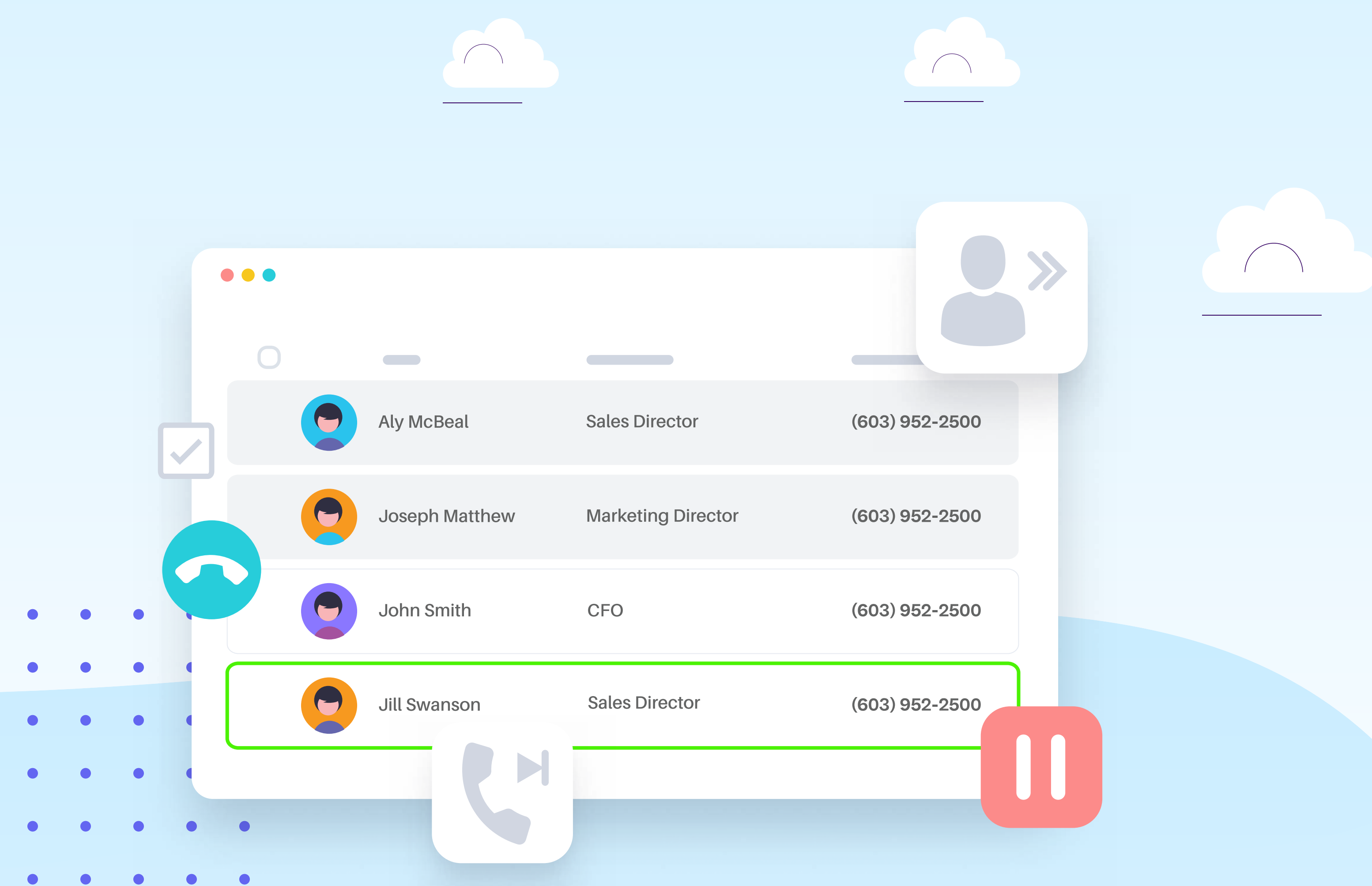


Flow Dialer

50-100% Faster Than Manually Dialing

Flow Dialer is a list-based dialing solution that improves personal selling productivity. Place over 300 calls per day without making a single manual dial.



Functionality

List-Based Dialing

You control the call navigation. Dialing pauses when a call is answered and resumes once you finish the call.

Bi-Directional CRM Integration

Automatic bi-directional sync with Salesforce and other leading CRMs keeps data fresh, ensures accuracy, and saves time.

Full Dialing Visibility

Select or deselect records, make notes, and view CRM records while in your dialing session

Best-In-Class Analytics and Reports

More standard reports than any other dialer solution on the market. Customization is easy. Reports can be viewed live, in real time, or exported via CSV files.

Cadence Included

All of Koncert's dialer solutions now come with Koncert Cadence software included. Manage your prospect communications within your CRM with pre-planned strategies.

SaaS Subscription Model

Affordable pricing includes automatic upgrades, CRM integration, Customer Success team and full technical support

Remote Coach®

Monitoring Mode: Sales managers can listen to live conversations.

Whisper Mode: Sales managers can provide suggestions to the rep during a live conversation without the recipient of the call hearing it.

Caller ID Management

Use phone numbers that match the area codes of your prospects for better pick up rates. Monitor using Koncert's unique Heat Map.

Ideal Dialing Solution for:

- Sales Representatives
- Account Managers
- Business Professionals

Productivity

- Increase over manual dialing: 50-100%
- Dialing: More than 300 dials in a single day

Dialing Characteristics

Moderate Dialing Volume: 35 to 45 dials per hour

More conversations: 3-5 conversations with prospects per hour

Out of the Box CRM Integration

Koncert has native integration with Salesforce, is endorsed by Salesforce and is available on its AppExchange. Koncert is also endorsed by Hubspot and is on its Marketplace. Koncert works with all major CRM solutions.