Koncert>

CLICK DIALER

30-40% Faster Than Manually Dialing

Click Dialer is a click-to-call dialer that is embedded directly within Salesforce.com and within Koncert Cadence Sales Engagement software to provide reps with a single pane of glass view into a prospect. Accelerate your B2B sales process by spending less time manually dialing numbers.

FUNCTIONALITY

Dedicated Conference Bridge

Provides quality voice connections and reliability.

Pre-Record and Drop Voice Messages

Pre-record and save multiple voicemail messages and automatically leave messages for prospects.

Sync Call Results and Follow-Up Activities

Bi-directional sync with Salesforce keeps data fresh, ensures accuracy, and saves time.

Real-Time Analytics and Reports

Pre-packaged, customized reports and dashboards Call Control Stats.

Available on SF AppExchange

Interface works within Salesforce.com and Koncert Sales Engagement Cadence Software.

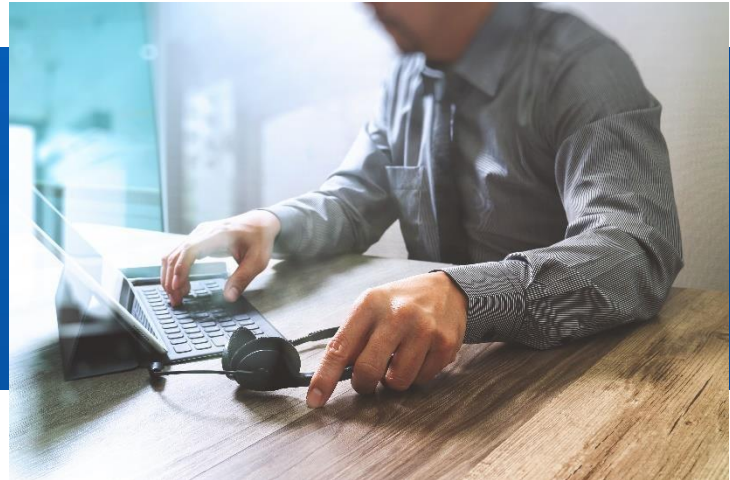### Return on Investment Module for Salesforce users

Track business opportunities based on Call Outcomes.

Call Recording & Remote Coach

Monitor ongoing calls and to interact with the sales rep in real-time.

Whisper Mode

Ability for managers to interact with the sales rep in real time; where the prospect cannot hear this interaction.

Dialing Solutions for:

- Sales Representatives
- Account Managers
- DemandGen Reps Productivity
- Field Reps
- Channel Managers

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