Koncert

FLOW DIALER

50-100% Faster Than Manually Dialing

Flow Dialer is a list-based dialing solution that improves personal selling productivity. Place over 300 calls per day without making a single manual dial.

FUNCTIONALITY

List-Based Dialing

You control the call navigation and conversation.

Bi-Directional CRM Integration

Bi-directional sync with Salesforce and other leading CRMs keeps data fresh, ensures accuracy, and saves time.

Full Dialing Visibility

Select or deselect records, make notes, and view CRM records.

Real-Time Analytics and Reports

Pre-packaged, customized reports and dashboards. Reports can be viewed live or exported via CSV files.

Remote Coaching

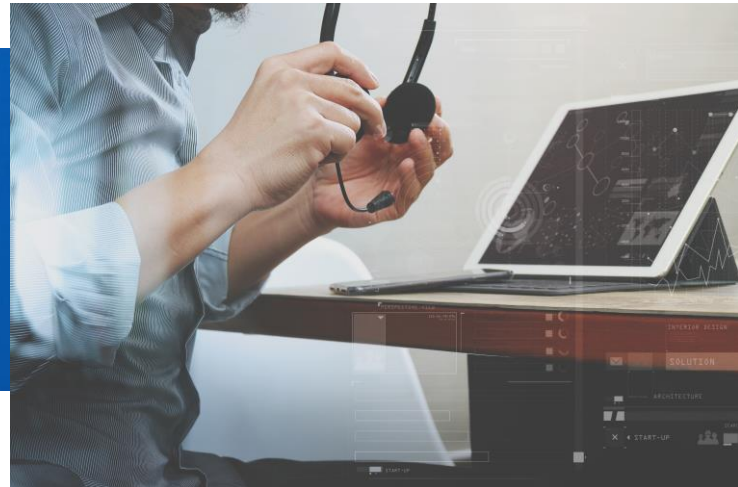**Monitoring Mode:** Sales managers can listen to live conversations.

Whisper Mode: Sales managers can provide suggestions to the rep during a live conversation without the recipient of the call hearing it.

SaaS Subscription Model

Affordable pricing includes automatic upgrades, CRM integration, and technical support.

Targeted Local Caller ID

Multiple Caller ID options including Mapped by Area Code and Custom. Use your own or ConnectLeader can create custom IDs for you.

Dialing Solutions For

- Sales Representatives
- Account Managers
- Business Professionals

Productivity

- Increase vs. Manual Dialing: 50 to 100%
- Dialing: Over 300 dials per day

Dialing Characteristics

- Moderate Dialing Volume: 35 to 45 dials per hour
- More Conversations: 3 to 5 conversations per hour

Out of the Box CRM Integration